



MENAMOTORS

INTERNATIONAL WHOLESALER

COMPANY PROFILE | 2023

www.menamotors.com

01. ABOUT MENAMOTORS

Page 03

02. OUR SERVICES

Page 05

03. VALUE PILLARS

Page 10

04. BRANDS & SEGMENTS

Page 12

05. FLEET SOLUTIONS

Page 15

06. LEADERSHIP

Page 17

01 | ABOUT MENAMOTORS





01. ABOUT MENAMOTORS

MENAMOTORS is a leading automotive solution provider specialized in wholesale of new passenger and commercial vehicles, with strong ties to top-tier automotive brands and a reputation for providing professional and first-rate service to independent car dealers, resellers, and fleet operators.

We take pride in being perceived as a trusted partner and a reliable source among industry professionals around the globe delivering supply solutions for leading brands such as **Toyota, Nissan, Kia, Hyundai, Suzuki, Mitsubishi, MG, Changan, Isuzu** and a wide range of **electric vehicles**.

Our business acumen and comprehensive solutions have kept us going for years and contributed to our success story. Our team of specialists demonstrate great experience in the automotive industry and are able to navigate clients through a wide selection of vehicles from our on-site or in-pipeline stock.

MENAMOTORS' range of products consists of **passenger vehicles, tropicalized pickups, commercial vehicles, electric vehicles**, and specially modified **vehicles for various usage**.

We rely on our thorough understanding of the market's requirements and extensively corroborate our orders to ensure they are adequately placed. With storage and fulfillment centers located in Antwerp, Jebel Ali and Durban; we are able to reduce delivery time, minimize cost and optimize the overall vehicle fulfillment.

02 | OUR SERVICES



02. OUR SERVICES

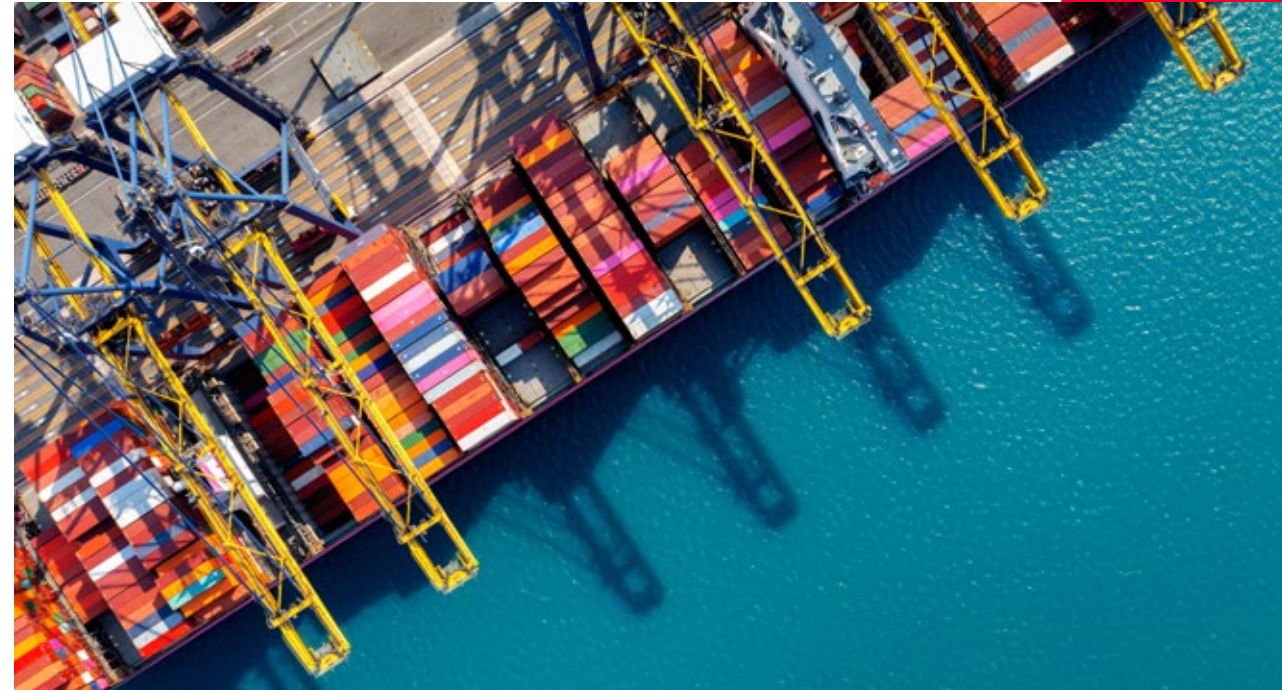
1. New Vehicle Export

Internationally renowned brands such as **Toyota, Nissan, Mitsubishi, Kia, Suzuki, Hyundai, Renault, MG, Changan**, and a wide choice of **Electric Vehicles** are among the vehicles in our inventory.

MENAMOTORS has been serving global independent dealers and Fleet Operators for over 10 years, while supplying new vehicles directly from the manufacturers to the customers. Due to our tight bonds with (global) leading automakers, we offer competitive inventory solutions.

We continuously thrive to build new relationships based on satisfaction, trust and complete transparency, whilst maintaining long lasting relationships with our customers.

Starting with a deep understanding of the market dynamics, we meticulously plan our work to provide our clients with brand new cars and tropicalized vehicles, all while offering flexible and tailored solutions based on the specific customer requirements.



02. OUR SERVICES

2. Shipping & Comprehensive Logistics Solutions

At MENAMOTORS, our support goes beyond the sales transaction. We aim at providing a comprehensive solution assuring a safe, efficient and economic delivery across the markets.

We work closely with global logistics partners and renowned shipping companies to provide our customers with a pre-eminent service no matter the destination, the shipping method or volume. From anywhere in the world to your door, we make it easy to transport your vehicles swiftly and conveniently.

Our in-house logistics department provides comprehensive logistics solutions covering storage, shipping documents, inspections handling, and special formatting.

Adaptive solutions are conformed by our fulfillment/distribution center based on the vehicles' final destination.

We assist in a range of comprehensive local and international freight services including land, RORO and container ocean shipment. You can also enlist the help of our expert team to issue clearance and manage temporary storage.



02. OUR SERVICES

3. Vehicle Conversions & Configuration Solutions

When you work with MENAMOTORS, you're working with a team of veterans who can customize your car to your specifications and handle the intricacies of getting it to its destination. When it comes to vehicle modification and conversion, we forge a wide range of functional and performance solutions.

This includes but is not limited to:



Armoring solution: According to international safety standards and accommodating various requirements and usage



Seats Upholstery: To ensure a proper fit, we choose custom seat upholstery kits that are made exclusively for your vehicle's make and model.



GPS, Tracking & Telecom: By requesting the digitization of your vehicle, you benefit from accurate location data and advanced algorithms. We offer a set of tracking and fleet management services that allow fleet managers to track their vehicles in real time and transmit information promptly.



Off-Road kits: From suspension lifts to leveling, body lifts to shocks and coil-over, we are able to level-up the performance of off-road enthusiasts' vehicles.



Tropicalized 4WD: Full tropicalization features can be provided meeting the requirements and enhancing vehicle promptness for extreme driving conditions

Our Conversions and modifications services encompass delivery of special projects for our customers such as ambulances, mobile clinics, cash-in-transit vehicles, 4WD conversion of passenger buses, special needs mobility solutions, rescue vehicles and SPV for police and municipalities.

02. OUR SERVICES

4. E-mobility Solutions

The world is rapidly turning toward a healthy, pollution-free lifestyle, so MENAMOTORS has opted to incorporate low-carbon electric automobiles, e-bikes, and electric mobility solutions.

If you are an independent car dealer, reseller and or fleet operator, you've come to the right place. For more information on our services, please contact us.



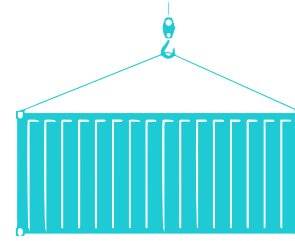
03 | VALUE PILLARS



03. VALUE PILLARS



Sustainable supply of tropicalized vehicles



Adequate stock levels to satisfy customer needs



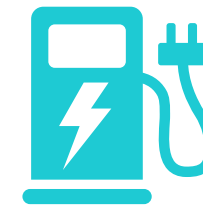
Delivery centers in UAE, Belgium & South Africa



Market-focused qualified team



In-house handling of global shipping and logistics with only-tier-I shipping liners



E-mobility solutions

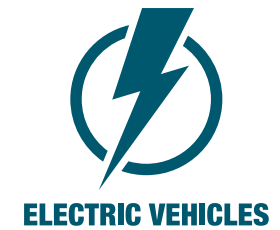
04 | BRANDS & SEGMENTS



04.1. CAR BRANDS



ISUZU



04.2. CAR SEGMENTS



ELECTRIC VEHICLES



PASSENGER CARS



SUVs



ARMORED VEHICLES



PICK-UPS (TROPICALIZED)



TRUCKS



COMMERCIAL VEHICLES



SPECIAL CONVERSIONS

05

FLEET SOLUTIONS

Comprehensive Solutions for
Fleet Operators



05. FLEET SOLUTIONS

GRACE FLEET BV, a sister company of MENAMOTORS is an all-inclusive fleet management solutions provider, catering products and services to the comprehensive needs of mining companies and fleet operators.

GRACE FLEET is a Belgium-based operation and boasts multiple fulfillment hubs including South Africa and the UAE with global logistics infrastructure providing procurement solutions of vehicle and aftersales components for fleet operators, with a focus on the Mining industry in Africa.

At GRACE FLEET we provide automotive solutions with warranty vehicles and aftersales support that can be converted for every road environment, along with OEM parts and consumables, with a full spectrum of after-sales solutions and technologies. Our dedicated team of professionals go the extra mile to ensure a one-stop shop and exceptional service for our esteemed clients.



06 | LEADERSHIP

06.1. LEADERSHIP



Samah Tinawi
Managing Director

General expertise in emerging markets and China mainland

Speaks:
English, French and Arabic.



Bashar Zaher
Purchasing Manager

Expertise in Middle East and African markets

Speaks:
English and Arabic.



Ghady Ayoub
Operations Manager
Europe and Africa

Expertise in West Africa, Europe and Latin America

Speaks:
English, French and Arabic.



Omar Ghazawi
Operations Manager
Dubai-export and Middle East

Expertise in Middle East and Central Asia

Speaks:
English and Arabic.



Ayman Bishtawi
Operations Manager
East Africa and Asia

Expertise in East African markets, West Asia and South East Asia

Speaks:
English and Arabic.

06.2. CONTACTS

HEAD OFFICE

UAE

Warehouse no. 369 – 370 Dubai Auto Zone
Ras El Khor Industrial 2, Dubai
P.O.BOX 296200 Dubai – UAE

Opening Hours
Monday - Friday
from 9:00 AM to 6:30 PM

Phone +971 4 333 0485
Email info@menamotors.com

FRONT DESKS

UAE, GCC & Middle East

Mobile +971 56 571 0111
WhatsApp <https://wa.me/971565710111>
Email og hazawi@menamotors.com
Website menamotors.com

Europe, French & West Africa

Mobile +32 497 22 72 98 | +971 52 628 50 50
WhatsApp <https://wa.me/32497227298>
email gayoub@menamotors.com
Website menamotors.com

Northern Africa, Eastern Africa & Western Asia

Mobile +971 50 211 9035
WhatsApp <https://wa.me/971502119035>
Email abishtawi@menamotors.com
Website menamotors.com

WAREHOUSES

United Arab Emirates

GEFCO - Jafza View 18 – 1805
Downtown Jebel Ali - Dubai
United Arab Emirates

Belgium

International Car Operators
Haandorpweg Street - No. 2
B-9130 Kallo (Antwerpen)
Antwerp - Belgium

South Africa

Vehicles Delivery Services (Vds)
VDS Durban Umlaas Yard
Umlaas Road, Exit 61, N3, Camperdown
South Africa



MENAMOTORS

INTERNATIONAL WHOLESAL

www.menamotors.com