



MENAMOTORS

COMPANY PROFILE

WWW.MENAMOTORS.COM

MENAMOTORS



ABOUT

MENAMOTORS is redefining the way vehicles move across borders. Blending the agility of global trading with the intelligence of a digital marketplace, we operate at the intersection of wholesale distribution, dynamic supply chain orchestration, and B2B retail innovation. With a footprint that spans emerging markets and a product range tailored to demand-ready specs, we empower dealers, resellers, and fleet operators with access to competitively priced, brand-new vehicles—sourced, financed, and shipped with unmatched speed and precision. In a world where inventory fluidity and market responsiveness are the new gold standards, MENAMOTORS delivers a smarter way to trade—combining deep regional insight, end-to-end logistics mastery, and data-driven lead generation. Whether you're sourcing hundreds of units or entering a new market, MENAMOTORS is your gateway to seamless automotive commerce across the Middle East, Africa, and beyond.

14⁺

YEARS OF EXPERIENCE

100⁺

COUNTRIES SERVED

65000⁺

VEHICLES SOLD

25⁺

BRANDS

SCOPE

**PASSENGER
VEHICLES**



**ELECTRIC
VEHICLES**



**COMMERCIAL
& TRUCKS**



**PREMIUM
VEHICLES**



**ARMORED
& MODIFIED VEHICLES**



**MICRO
MOBILITY**



BRANDS





When you partner with MENAMOTORS, you gain access to a highly experienced team that goes beyond supply—we engineer solutions. From precise vehicle specification to full-scale customization and seamless global delivery, we handle every complexity with confidence. Our expertise in vehicle modification and conversion spans a wide range of functional and performance-driven enhancements, ensuring that each unit is purpose-built to meet the unique demands of your operation, market, or mission.



ARMORING SOLUTIONS



SEATS UPHOLSTERY



GPS, TRACKING & TELECOM



OFF-ROAD & TROPICALISED VEHICLES



AMBULANCES



As the global shift toward electric mobility accelerates, MENAMOTORS is not simply keeping pace—we're leading the charge. As early adopters of EV innovation across emerging markets, we offer a curated portfolio of electric solutions tailored for real-world use: from utility-focused pickups and cargo vans to electric motorcycles, three-wheelers, golf carts, and urban mobility vehicles.

Our approach is rooted in inclusivity and practicality. We understand the socioeconomic realities of our markets, and we've designed an ecosystem of electric mobility offerings that are not only sustainable, but also accessible—bridging the gap between aspiration and affordability. At MENAMOTORS, we don't just sell electric vehicles—we deliver a smarter, cleaner future for every road and rider.

BUSINESS DIVISIONS

GLOBAL KEY ACCOUNTS

The GKAM division at MENAMOTORS is dedicated to supporting our long-term, high-volume partners in West Africa, LATAM and Europe. Focused on providing brand-new and tropicalized vehicles, GKAM offers tailored services and personalized solutions to ensure the sustained growth and success of these key partnerships.

TRADING DESK

The Traders' Desk at MENAMOTORS is dedicated to serving traders across UAE, the Middle East, East Africa, and Central Asia. This division plays a crucial role in sourcing and supplying vehicles to both new and returning clients. By working closely with traders, the Traders' Desk ensures access to a diverse range of vehicles and provides responsive, tailored support to meet the demands of these dynamic markets.

MARKETPLACE

Headquartered in the UAE, this division brings retail customers, VIP clients, and diplomats direct access to the world's most sought-after vehicles at unmatched wholesale pricing. By leveraging our global sourcing power and seamless delivery network, we offer a dealership-quality experience—minus the premium price tag.

FLEET/ NGO DESK

MENAMOTORS' Fleet & NGO Operations Division delivers tailored mobility solutions for institutional clients worldwide. From fleet-ready vehicles to custom modifications, we meet specific operational needs with precision. Our flexible LC financing, global delivery capabilities, and complete documentation handling ensure a smooth, cost-efficient procurement process—built for scale, speed, and impact.

COMPREHENSIVE SUPPLY CHAIN

MENAMOTORS delivers more than just vehicles—we provide a fully integrated logistics solution designed for speed, reliability, and market reach. With strategically located warehouses in Antwerp, Durban, and Jebel Ali, we optimize regional access and reduce lead times across key trade routes.

Our end-to-end logistics capabilities include insurance, warehousing, shipping documentation, inspections, and customs clearance—ensuring every step is streamlined and compliant. Backed by strong partnerships with global logistics and shipping providers, we guarantee fast, cost-effective delivery no matter the destination or volume.

Managed by our in-house logistics team, each shipment is tailored to the specific requirements of its target market, ensuring smooth delivery from origin to final destination. At MENAMOTORS, we combine global supply strength with local adaptability to move smarter and faster—every time.



LEADERSHIP



SAMAH TINAWI
Managing Director



BASHAR ZAHER
Marketplace Manager



GHADY AYOUB
GKAM Manager



OMAR GHAZAWI
Traders' Desk Manager



MOHAMMAD IMRAN
Accounting Manager



MAYA MOUFAK
Logistics Manager

HEAD OFFICE

UAE

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P.O.BOX 296200 DUBAI – UAE
OPENING HOURS:
MONDAY - FRIDAY
FROM 9:00 AM TO 6:30 PM
PHONE: +971 4 333 0485
EMAIL: INFO@MENAMOTORS.COM

WAREHOUSES

UNITED ARAB EMIRATES

GEFCO - JAFZA VIEW 18 – 1805
DOWNTOWN JEBEL ALI - DUBAI
UNITED ARAB EMIRATES

BELGIUM

INTERNATIONAL CAR OPERATORS
HAANDORP WEG STREET - NO. 2
B-9130 KALLO (ANTWERPEN)
ANTWERP - BELGIUM

SOUTH AFRICA

VEHICLES DELIVERY SERVICES (VDS)
VDS DURBAN UMLAAS YARD
UMLAAS ROAD, EXIT 61, N3, CAMPERDOWN
SOUTH AFRICA

CONTACT



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